

PRESENTS

FILM STUDIES OF

FAMOUS PEOPLE

✓ PRODUCED

~~ISSUED WEEKLY BY~~

WHO'S WHO IN AMERICA, INC. ✓

✓ FRANK ARTHUR VANDERLIP

Financier, Economist, Philanthropist,
Shipbuilder

One of America's most
prominent sons ✓

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1. A farmer boy, inheriting no material advantages or resources, Mr. Vanderlip spent his early life between the plow handles.
 2. Contrast his meager education, earned piecemeal, with that offered the children of the community at Scarborough School, built and maintained by Mr. Vanderlip.
 3. Mr. Vanderlip loves boys - he understands them - and these school yells find an echo in his heart.
 4. Life was a constant struggle to the farmer boy. At the age of seventeen he sought greater opportunities at the machinist's bench.
 5. He wanted to graduate from college, but lack of funds prevented; and he became a reporter on the Chicago Tribune.
 6. Because of his instinct for finance and his fearless presentation of the truth he soon became financial editor.
 7. When Lyman J. Gage, Secretary of the Treasury, offered the young editor the position of private secretary he accepted. He worked hard, rendered real service, and in three months he became Asst. Secretary of the Treasury.
 8. Recognizing the financial generalship of Mr. Vanderlip, New York banks began to bid for him. The Vice-Presidency of the National

City Bank was but a stepping stone to the Presidency of the same institution in 1909.

9. Mr. and Mrs. Vanderlip have made a real home of Beechwood, their estate at Scarborough-on-Hudson,-beautiful, artistic, but with no lavish ornamentation.
10. Mr. Vanderlip has risen to his place of prominence because the measure of his service has always been greater than the measure of his reward. Scores of young men constantly seek his advice and counsel, which he gives freely and generously.
11. "Your primary aim should be to render real service; and when you regard each additional duty as an additional opportunity, you are in line for promotion".
12. "And remember, a young man should do two days' work in one,-one at his own job and the other in preparing himself for the bigger job".
13. "Bear in mind that so long as you render real, intelligent service, you need not worry about your returns".
14. Beechwood abounds in quiet nooks where Mr. Vanderlip takes counsel with his life's partner, confidant, and adviser,-his wife.
15. Six children rise up to call him blessed - real children to whom he is just a real father, playmate and friend.
16. Mr. Vanderlip conceived the idea of the system of thrift,-The War Savings Stamp,-by which twenty million people have loaned the Government one thousand million dollars.
17. Benjamin Franklin preached thrift. Frank Vanderlip made it practical.
18. The man who is more interested in getting the thing done than he is in getting credit for it.

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